

19th June 2024

#### For Public Release

#### KGF AGM Resolutions and Manager's Presentation

Kinetic Growth Fund Limited (KGF) held the Annual General Meeting of shareholders on Monday 17<sup>th</sup> June 2024, at 10.00am at the Greenhouse Coworking, 33 Des Vouex Road, Suva.

At the AGM, the representative of KGF's Manager, Kontiki Capital Ltd (KCL), presented on KGF's FY2023 performance and outlined KGF's strategic priorities for the intermediate term. The audited financial statements including audited consolidated financial statements of the Company for the financial year ended 31 December, 2023, together with the reports of the Board of Directors and Auditors therein was received and considered.

Resolutions passed by the shareholders were as follows:

#### Item 1 - Re-Election of Directors

Mr. Jack Lowenstein retired by rotation in accordance with Article 52 of KGF's Articles of Association, and being eligible, offered himself for re-election. Mr. Lowenstein was re-elected.

A motion was moved by Mr. Mark Halabe and seconded by Mr. Frazine Dutta. By show of hands, the motion was passed unanimously by the shareholders.

#### **Item 2 - Election of Directors**

The Board proposal to appoint the following new Directors:

- i. Anthony Ah Koy
- ii. Carolyn Ah Koy
- iii. Monica Ah Koy
- iv. Rachel Ah Koy

A motion was moved by Mr. Jack Lowenstein and seconded by Mr. Mark Halabe. By show of hands, the motion was passed unanimously by the shareholders.

#### **Item 3 - Appointment of Auditors**

The Board proposal to re-appoint Messrs. Ernst & Young as Auditors for the next financial year was approved.

A motion was moved by Mr. Jack Lowenstein and seconded by Mr. Mark Halabe. By show of hands, the motion was passed unanimously by the shareholders.

#### <u>Item 4 – Directors Remuneration</u>

The Board proposal to increase Directors' remuneration in accordance with clause 79 of the Articles of Association and section 99 of the Companies Act 2015.

A motion was moved by Mr. Frazine Dutta and seconded by Ms. Lagi Qicatabua. By show of hands, the motion was passed unanimously by the shareholders.

Yours sincerely,

Erik Larson Chair

Griffon Emose
Company Secretary

# KINETIC GROWTH FUND



Annual General Meeting 17 June, 2024

# 2023 Review

#### Accounting Basis - Recap

- KGF audited as an Investment Entity under IFRS for 2<sup>nd</sup> year
  - Requires all investments to be reflected at <u>fair value</u>
  - Private equity investments independent valuations
  - Listed investments market price
  - No consolidation of subsidiary companies
- More accurately reflect assets and liabilities
- Brings annual reporting in line with monthly NAV announcements

## Summary of Performance

NPAT \$311,503

2022: \$(440,242)

Total revenue \$637,648

**7** 28.3%

■ Dividends received \$75,052

**7** 90.1%

Net unrealised gain \$51,203

Net realised gain \$65,381

Key: ▼Declined ▲Improved

## Shareholders' Equity

NAV per Share as at 31 December:

**2018** 

**2019** 

**2020** 

**2021** 

**2022** 

**2023** 

\$1.06

\$1.04

\$1.04

\$0.99

\$0.88

\$0.96

**▲** 5.0%

**7** 2.0%

No change

**▼** 5.0%

**▼** 11.6%

**9.3%** 

Key: ▼Declined ▲Improved

## Shareholders' Equity ... cont'd

- Appreciation reflects:
  - NPAT for the year
  - Realised and unrealised gains
- No dividend declared or paid

#### **Share Price**

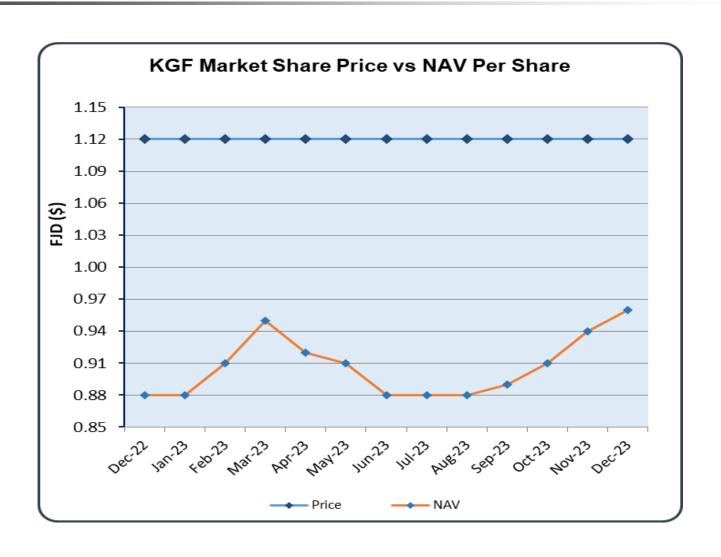
Share price as at 31 December:

<b>2018</b>	\$1.02	<b>▲</b> 92.5%
<b>2019</b>	\$1.12	<b>▲</b> 9.8%
<b>2020</b>	\$1.12	No change
<b>2021</b>	\$1.12	No change
<b>2022</b>	\$1.12	No change
<b>2023</b>	\$1.12	No change

- Trading in 2023 affected by voluntary suspension
- KGF shares traded at a 16.9% premium to NAV per share as at 31 December 2023



#### KGF Price vs NAV / Share



#### Investment Portfolio - 31 Dec 2023

Shares (	Company		Cost (\$)	Carrying Value (\$)	% Net Assets
	Oceanic Communications Pte Ltd	Unquoted			
50,000	OCL Ordinary shares		50,000	-	-
224,256	OCL Preference Shares		224,256	224,256	7.8%
N/A	OCL Preference Share Dividends Receivable		N/A	35,140	1.2%
	Drone Services (Fiji) Pte Ltd	Unquoted			
	DSF Ordinary shares		82,500	-	-
N/A	DSF Loan Receivable		N/A	500,000	17.4%
	Island Quarries Pte Ltd	Unquoted			
400,000	IQL Convertible Notes		400,000	400,000	13.9%
N/A	IQL Preference Shares Receivable		N/A	197,707	6.9%
N/A	Provision for Receivables		N/A	-398,854	-13.91%
244,087	Pleass Global Ltd	SPX: PBP	185,604	781,078	27.2%
94,234	FMF Foods Ltd	SPX: FMF	48,194	178,102	6.2%
814,202	Kontiki Finance Ltd	SPX: KFL	253,681	920,049	32.1%
2,867,048	Calmer Co	ASX: CCO	422,956	30,404	1.1%
	Interest-bearing borrowing receivable			175,000	
	Viti Bonds			200,000	
	Cash on hand			360,851	
			Cost (\$)	Market (\$)	% Net Assets
Private Equity			624,256	958,250	26.6%
Listed Equity			910,434	1,909,633	53.0%
Other Assets			735,851	735,851	20.4%
				3,603,734	100.0%

# **Listed Portfolio**

#### Listed Shares – 31 Dec 2023

Shares	Company	Cost (\$)	Carrying Value (\$)	% Net Assets
244,087	Pleass Global Ltd	185,604	781,078	40.9%
94,234	FMF Foods Ltd	48,194	178,102	9.3%
814,202	Kontiki Finance Ltd	253,681	920,049	48.2%
2,867,048	Calmer Co	422,956	30,404	1.6%
		910,434	1,909,633	100.0%

#### Performance

#### Dividends

FY2020

\$0.04m

44.4%

FY2021

\$0.04m

5.2%

FY2022

\$0.05m

31.2%

FY2023

\$0.08m

50.1%

FY2023 dividends were paid by FMF, PBP, KFL

#### Unrealised capital gains/losses

FY2020

\$0.92m

53.1%

FY2021

\$0.56m

39.4%

FY2022

\$0.25m

55.4%

FY2023

Nil

Key: ▼Declined ▲Improved

# **Private Equity Portfolio**

## Halabe Investments

# **Update**

- Managed liquidation completed during the year
  - Last unit sold and net proceeds distributed as a dividend
  - KGF received \$175k in April netted off against investment
  - \$46k realised gain
- Successful end despite challenges
  - Rent freeze never removed
  - Orderly liquidation generated significant revenue for KGF

## Oceanic Communications

#### Year in Review

■ Revenues \$564,801 ▼ 28.6%

■ NPAT \$(137,065) 2022: \$54,808

- \$44k in preference share dividend paid to KGF
- Industry conditions remained subdued
- Staff retention/emigration a challenge
- Based on independent valuation, equity kept at written down value in KGF's books for the time being

Key: ▼Declined ▲Improved

# **Update**

- Difficult industry conditions remain
- Focus on:
  - Staff retention
  - Tight cost control
  - New client acquisition
- Discussions underway on several strategic alternatives

## **Drone Services**

#### Year in Review

Total Operating income \$64,070 2022: \$390,971

■ NPAT \$(118,806) 2022: \$49,890

- Tough conditions during the year
- Training courses constituted the main segment
- Preference shares expired in 2023
  - KGF exercised put option to Founder per original agreement
  - 10-year \$500k loan to Founder with Founder's guarantee
- Impairment reversal of \$300k. However prudent provision against this recorded pending repayments commencement

Key: ▼Declined ▲Improved

## **Update**

- Post-COVID recovery in this sector has been slow but positive signs emerging
- Focus on winning new business and tight cost controls
- Discussions with potential strategic investors ongoing
- DSF carrying out work for IQL as payment-in-kind

# **Island Quarries**

## **Update**

- KGF took over control in late 2023
- Focus is on re-opening quarry operations
  - Strong support from landowners and regulators (TLTB, DoE, MRD)
  - Extension / renewal of current lease to be issued shortly
  - Lease over additional area being finalised
  - Quarry Master identified
  - KGF has provided financial support since takeover
  - Financing plan from equity partners and bank being finalised
  - Capex and operational plans being finalised

## Update ... cont'd

- Re-opening of quarry targeted for the end of 2024
- Demand for product <u>extremely high</u> and growing
- Discussions with strategic partners, merger opportunities on-going

# **Kelton Investments Transaction**

#### **Deal Structure**

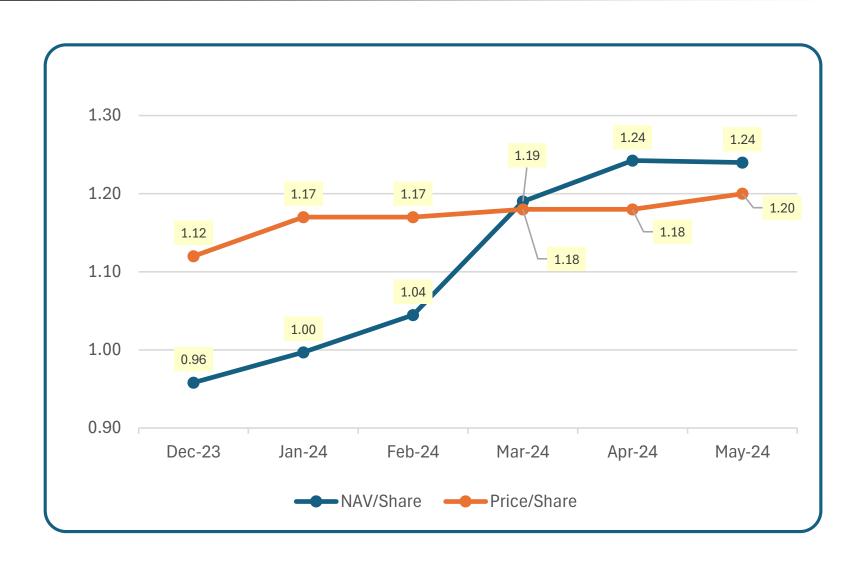
- 3 properties acquired on a "going-concern" basis
  - Naibati House, situated at 9 Goodenough Street, Suva
  - Korobasaqa House, situated at 3 Gorrie Street, Suva
  - Gunu House, situated at 25 Gladstone Road, Suva
- Purchase price of \$12.55m paid in \$4.4m cash and 7.3m KGF shares valued at \$8.15m (\$1.12 per share)
- Properties valued at \$13.3m by Lomara in 2023
- Equity issued to 6 parties associated with Kelton Investments

## **Update**

- Sale & Purchase Agreement signed on 22 November, 2023
- Completion achieved on 14 June, 2024
- 4 x director nominations to be tabled at today's AGM
- Transaction will be transformative for KGF
  - Critical mass
  - Diversification
  - Profitability
  - Additional resourcing at board and management levels

# **Looking Ahead**

#### NAV and Share Price Since Year-End



## Focus for 2024 and Beyond

- Wrap-up post-completion for Kelton deal
- Achieve full operational status for IQL
- Continue to work closely with other investee companies to generate growth
  - Future reversal of past impairments
  - Cash repayments on DSF loan
- Identify other outstanding investment opportunities

# Thank You