

Press Release – 11 November 2025

## Sun Insurance Successfully Hosts a Workshop for Its Agents

Sun Insurance Company Ltd recently organized a highly productive and engaging full-day workshop designed specifically for its network of 18 dedicated agents. The primary objectives of this event were to educate agents about the company's latest product offerings, recognize and celebrate their outstanding achievements, and foster a stronger sense of community and motivation within the team.

Held at the prestigious Pearl venue in Pacific Harbour, the workshop was graciously hosted under the patronage of Chairman Padam Lala, along with Directors Deven Sharma and Sakiusa Raivoce. The event brought together key stakeholders and industry experts to share insights, updates, and strategies aimed at strengthening the company's market presence.

Throughout the day, internal company specialists delivered insightful presentations on their recent progress, highlighting how new initiatives and tools would benefit agents in their day-to-day operations.

Notably, Sun Insurance introduced an innovative claim tracking system designed to streamline the claims process, making it more efficient and transparent for both agents and clients. Additionally, a new agents' performance monitoring platform was unveiled to help agents track their progress and identify areas for improvement.

A significant highlight of the day was the launch of a new incentive scheme aimed at rewarding top-performing agents. This initiative underscores Sun Insurance's commitment to recognizing excellence and motivating agents to achieve even greater success.

During the opening remarks, Chairman Lala emphasized the vital role that agents play in the company's growth and success. "Agents are an integral part of our business model," he stated. "They serve as the vital link that brings our products to both urban and rural communities. It is essential that we support and look after them, as their efforts are fundamental to our future expansion and success."

The evening session was dedicated to celebrating achievements and acknowledging outstanding contributions. Fiji Development Bank was recognized as the Best Performing Corporate Agent, while Nakasi-based agent Sanjeevan Nair was awarded the title of Best Performing Agent for 2025. Surendra Prasad was also honored as the Best Upcoming Agent, recognizing his promising growth and potential within the company.



*Best Upcoming Agent – Mr. Surendra Prasad*



*Best Performing Agent – Mr. Sanjeevan Nair*



*Award Winners*

Looking ahead, Sun Insurance announced the development and upcoming launch of the Directors & Official Liability Policy, introduced during the last quarterly review. Several other innovative products are also slated for release in the coming months, demonstrating the company's ongoing commitment to product diversification and market responsiveness.

Overall, the workshop was a resounding success, reinforcing Sun Insurance's dedication to its agents' growth, recognizing their contributions, and continuously enhancing its service offerings to better serve its clients.

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