



27<sup>th</sup> April 2022

## MARKET ANNOUNCEMENT

For Public Release

### **KONTIKI FINANCE LIMITED (KFL) ANNOUNCES RESULT FOR NINE MONTHS TO 31 MARCH 2022 - NET PROFIT AFTER TAX OF \$5.6M**

Kontiki Finance Limited (KFL) announced the Group's unaudited result for the nine months to 31 March 2022.

For the nine months ending 31 March 2022, the Net Profit After Tax recorded was \$5.6m, a decrease of 12% over the \$6.4m Profit recorded for the same period the previous year.

Group Earnings per Share for the first nine months was 6.1 cents per share, down from 6.9 cents per share in the same period the previous year.

Net Operating Income for the nine months to 31 March 2022 was \$18.2m, compared with \$18.8m for the same period in the previous year, a decrease of 3%.

Total Assets under Management was \$255m as at 31 March 2022, a decline from \$275m in the same period the previous year.

Net Assets closed at \$31.8m as at 31 March 2022, compared with \$30.8m as at 31 March 2021, an increase of 3%.

Chairman Barry Whiteside said, "We are pleased to report Net Profit After Tax of \$5.6m for the first 9 months of the financial year. Fiji's economic recovery is gaining momentum, with increasing visitor arrivals supporting recovery and job growth. This is expected to drive an increase in demand for consumer credit over the coming year".

Whiteside added "We are optimistic about the future as more countries relax social and travel restrictions. This will no doubt have a positive impact on the global economic environment, not only socially but through trade, jobs, and ease of doing business in Fiji".

Yours sincerely,

A handwritten signature in blue ink, appearing to read 'Barry Whiteside', written over a horizontal line.

Barry Whiteside  
Chair

A handwritten signature in black ink, appearing to read 'Beatrice Wong', written over a horizontal line.

Beatrice Wong  
Company Secretary

KONTIKI FINANCE LIMITED AND ITS SUBSIDIARY  
**UNAUDITED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME**  
FOR NINE MONTHS ENDED 31 MARCH

(FJ\$ '000)	2022	2021	% Change
Interest income	28,644	33,148	-14%
Less Interest expense	(7,179)	(8,848)	-19%
Less Other interest and similar expense	(1,093)	(807)	35%
<b>Net interest income</b>	<b>20,372</b>	<b>23,493</b>	<b>-13%</b>
Fee and other income	3,557	3,137	13%
<b>Total operating income</b>	<b>23,929</b>	<b>26,630</b>	<b>-10%</b>
Less Impairment charges on financial assets	(5,745)	(7,845)	-27%
<b>Net operating income</b>	<b>18,184</b>	<b>18,785</b>	<b>-3%</b>
Less Personnel expenses	(6,072)	(5,841)	4%
Less Depreciation	(349)	(544)	-36%
Less Operating expenses	(5,625)	(5,352)	5%
<b>Profit before tax</b>	<b>6,138</b>	<b>7,048</b>	<b>-13%</b>
Less Income tax expense	(511)	(620)	-18%
<b>Net profit after tax</b>	<b>5,627</b>	<b>6,428</b>	<b>-12%</b>
OEI in Net Profit & Extraordinary items after income tax	0	0	
<b>Profit Attributable to Members of the Company</b>	<b>5,627</b>	<b>6,428</b>	<b>-12%</b>
Retained Profit at the Beginning of the Period	14,039	14,376	-2%
<b>Total Available for Appropriation</b>	<b>19,666</b>	<b>20,804</b>	<b>-5%</b>
Less Ordinary Dividend paid out	(1,391)	(4,605)	-70%
<b>Retained Profit at the end of the Period</b>	<b>18,275</b>	<b>16,199</b>	<b>13%</b>
<b>Basic Earnings per share</b>	<b>6.1 cents</b>	<b>6.9 cents</b>	<b>-12%</b>

KONTIKI FINANCE LIMITED AND ITS SUBSIDIARY  
**UNAUDITED CONSOLIDATED STATEMENT OF FINANCIAL POSITION**  
AS AT 31 MARCH

(FJ\$ '000)	2022	As Shown in Annual Report For Year Ended 30 June 2021	2021
<b>Assets</b>			
Cash at bank	47,077	42,650	7,245
Financial assets	66,283	81,076	104,690
Finance receivables	145,709	158,894	165,214
Provisions	(16,776)	(18,994)	(15,407)
Other receivables	5,921	8,598	5,584
Right of use assets	3,885	5,598	5,917
Property, plant & equipment	2,984	1,765	1,781
<b>Total Assets</b>	<b>255,083</b>	<b>279,587</b>	<b>275,024</b>
<b>Liabilities</b>			
Term deposits	188,741	213,322	215,593
Corporate (Tier 2 Capital) Bond	20,000	20,000	10,000
Lease liability	4,149	5,902	6,194
Other creditors	10,440	11,710	12,424
<b>Total liabilities</b>	<b>223,330</b>	<b>250,934</b>	<b>244,211</b>
<b>Net Assets</b>	<b>31,753</b>	<b>28,653</b>	<b>30,813</b>
<b>Shareholders' funds</b>			
Ordinary equity	14,871	14,614	14,614
Retained earnings	16,882	14,039	16,199
<b>Total Shareholders' Funds</b>	<b>31,753</b>	<b>28,653</b>	<b>30,813</b>

KONTIKI FINANCE LIMITED AND ITS SUBSIDIARY  
**UNAUDITED CONSOLIDATED STATEMENT OF CASH FLOW**  
FOR NINE MONTHS ENDED 31 MARCH

<b>(FJ\$ '000)</b>	<b>2022</b>	<b>2021</b>	<b>% Change</b>
<b>Cash flow from operating activities</b>			
Interest income received	28,644	33,148	-14%
Interest expense paid	(8,211)	(8,848)	-7%
Interest paid on lease liabilities	(61)	(291)	-79%
Non-Interest income received	3,557	3,137	13%
Premium income received	378	902	-58%
Payments for claims	(143)	(1,354)	-89%
Payments to suppliers and employees	(22,873)	(15,013)	52%
Net customer loans granted including repayments	13,161	538	2346%
Net term deposits received	(24,581)	2,559	-1061%
Income tax paid	(291)	(571)	-49%
<b>Net cashflow from operating activities</b>	<b>(10,420)</b>	<b>14,207</b>	<b>-173%</b>
<b>Cash flow from investing activities</b>			
Acquisition of property, plant and equipment	(1,913)	(59)	3142%
Proceeds from sale of property, plant and equipment	0	(84)	
Acquisition of intangible asset	(108)	(48)	125%
Acquisition of debt financial instruments	19,535	(21,126)	-192%
Net proceeds from sale/acquisition of financial asset through profit or loss	(401)	(372)	8%
Dividend received	35	32	9%
Proceeds from issuance of corporate bond	0	7,400	
<b>Net cash flows (used in) Investing Activities</b>	<b>17,148</b>	<b>(14,257)</b>	<b>-220%</b>
<b>Cash flow from Financing activities</b>			
Capital contribution from shareholders	257	836	-69%
Dividend paid	(1,391)	(4,605)	-70%
Lease payments	(1,167)	(1,182)	-1%
<b>Net cash used in Financing Activities</b>	<b>(2,301)</b>	<b>(4,951)</b>	<b>-54%</b>
Net increase/(decrease) in cash and cash equivalents	4,427	(5,001)	-189%
Cash and cash equivalents at 1 July	42,650	12,246	248%
<b>Cash and cash equivalents at 31 March</b>	<b>47,077</b>	<b>7,245</b>	<b>550%</b>