

14th January 2021

MARKET ANNOUNCEMENT

For Public Release

KONTIKI FINANCE LIMITED (KFL) HALF YEAR RESULT AND INTERIM DIVIDEND -ASSETS UP 10%, PROFIT UP 16% AND DIVIDEND UP 20% ON PRIOR YEAR

Kontiki Finance Limited (KFL) announced the Group's unaudited results for the six months to 31st December 2020 and declared a \$0.03 (three cents) per share Interim Dividend.

Total Assets under Management grew to \$263.5m as at 31 December 2020, compared with \$239.8m as at 31 December 2019, an increase of 10%.

Net Interest Income for the six months to 31 December 2020 was \$16.1m, compared with \$14.4m for the same period the previous year, an increase of 11%.

For the six months ending 31st December 2020, the Group recorded a Net Profit After Tax (NPAT) of \$6.3m, an increase of 16% from the \$5.4m NPAT recorded for the same period the previous year. Group Earnings per Share for the first six months was 6.8 cents per share, up from 5.9 cents per share in the same period previous year.

Net Assets closed at \$32.9m as at 31 December 2020, compared with \$28.2m as at 31 December 2019, an increase of 17%.

The Group's cash at bank and liquidity placements grew to \$94.3m as at 31 December 2020, an increase of 17% over the same period in the previous year.

Chairman Daryl Tarte said, "Kontiki Finance Group performed well in the first six months to deliver a net profit after tax of \$6.3m, after taking an additional \$1.1m in loan provisions. We continued to assist customers who were still affected by the current economic situation with loan repayment holidays. In addition, our Loan Protection Insurance product has assisted those KFL customers suffering involuntary unemployment." Tarte added, the result reflects the Group's investment in our people, technology and systems as well as its emphasis on cost control and prudent growth. As a regional leader among financial institutions, looking forward, the Group is well positioned for growth, with adequate loan provisions, strong liquidity and capital.

Yours sincerely,

Daryl Tarte Chairman

Beatrice Wong Company Secretary

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KONTIKI FINANCE LIMITED AND ITS SUBSIDIARY UNAUDITED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME FOR HALF YEAR ENDED 31 DECEMBER

(FJ\$ '000)	2020	2019	% Change
Interest income	22,621	19,909	14%
Less Interest expense	(6,010)	(5,319)	13%
Less Other interest and similar expense	(526)	(148)	255%
Net interest income	16,085	14,442	11%
Fee and other income	1,920	1,643	17%
Total operating income	18,005	16,085	12%
Less Impairment charges on financial assets	(3,212)	(1,672)	92%
Net operating income	14,793	14,413	3%
Less Personnel expenses	(3,950)	(4,522)	-13%
Less Depreciation	(366)	(376)	-3%
Less Operating expenses	(3,552)	(3,544)	0%
Profit before tax	6,925	5,971	16%
Less Income tax expense	(639)	(534)	20%
Net profit after tax	6,286	5,437	16%
OEI in Net Profit & Extraordinary items after income tax	0	0	
Profit Attributable to Members of the Company	6,286	5,437	16%
Retained Profit at the Beginning of the Period	14,376	11,831	22%
Total Available for Appropriation	20,662	17,268	20%
Less Ordinary Dividend paid out	(1,836)	(2,453)	-25%
Retained Profit at the End of the Period	18,826	14,815	27%
Basic Earnings per share	6.8 cents	5.9 cents	15%

KONTIKI FINANCE LIMITED AND ITS SUBSIDIARY

UNAUDITED CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT 31 DECEMBER

		As Shown in	
(FJ\$ '000)	2020	Annual	2019
(1)\$ 000)	2020	Report For Year Ended	2019
		30 June 2020	
Assets		50 Julie 2020	
Cash at bank	8,025	12,246	7,281
Financial assets	86,298	77,033	73,395
Finance receivables	168,512	165,838	151,894
Provisions	(13,207)	(12,104)	(5,300)
Other receivables	5,646	11,027	4,358
Right of use assets	6,236	6,786	5,720
Property, plant & equipment	1,955	2,330	2,491
Total Assets	263,465	263,156	239,839
Liabilities			
Term deposits	201,608	213,034	194,618
Corporate (Tier 2 Capital) Bond	10,000	2,600	0
Lease liability	6,482	6,960	5,825
Other creditors	12,419	12,408	11,223
Total liabilities	230,509	235,002	211,666
Net Assets	32,956	28,154	28,173
Shareholders' funds			
Ordinary equity	14,130	13,778	13,358
Retained earnings	18,826	14,376	14,815
Total Shareholders' Funds	32,956	28,154	28,173

KONTIKI FINANCE LIMITED AND ITS SUBSIDIARY UNAUDITED CONSOLIDATED STATEMENT OF CASH FLOW FOR HALF YEAR ENDED 31 DECEMBER

(FJ\$ '000)	2020	2019	% Change
Cash flow from operating activities			
Interest income received	22,621	19,909	14%
Interest expense paid	(6,010)	(5,319)	13%
Interest paid on lease liabilites	(195)	(148)	32%
Non-Interest income received	1,920	1,643	17%
Premium income received	625	0	
Payments for claims	(1,034)	0	
Payments to suppliers and employees	(10,087)	(7,691)	31%
Net customer loans granted	(2,760)	(20,833)	-87%
Term deposits received	(11,426)	35,242	-132%
Income tax paid	(170)	(500)	-66%
Net cashflow from operating activities	(6,516)	22,303	-129%
Cash flow from investing activities			
Acquisition of plant and equipment	(51)	(1,092)	-95%
Proceeds from sale of plant and equipment	88	0	
Acquisition of intangible asset	(48)	(144)	-67%
Acquisition of debt financial instruments	(2,734)	(19,306)	-86%
Net proceeds from sale/acquisition of financial asset through profit or loss	(114)	0	
Dividend received	31	8	288%
Proceeds from issuance of corporate bond	7,400	0	
Net cash flows (used in) Investing Activities	4,572	(20,534)	-122%
Cash flow from Financing activities			
Capital contribution from shareholders	352	565	-38%
Dividend paid	(1,836)	(2,453)	-25%
Lease payments	(793)	(601)	32%
Net cash flows from Financing Activities	(2,277)	(2,489)	-9%
Net increase/(decrease) in cash and cash equivalents	(4,221)	(720)	486%
Cash and cash equivalents at 1 July	12,246	8,001	53%
Cash and cash equivalents at 31 December	8,025	7,281	10%

Annexure F: Dividend Declaration

Kontiki Finance Limited

Declaration of Dividend

PART A: Basic Details

Sr. No.	Particulars	Answer
1.	Type of dividend/distribution	☐ Final ☑ Interim ☐Any other (specify)
2.	The dividend/distribution relates to	 a period of one month. a period of one quarter. a period of six months. a period of twelve months. any other (specify)
3.	The dividend/distribution relates to the period ended/ending (date)	31st December 2020
4.	Date of dividend declaration/approval	14th January 2021
5.	Record date	3rd February 2021
6.	Date of Ex-benefit	29th January 2021

7.	Date of payment of dividend	11 February 2021
8.	Are the necessary approvals as required under the Companies Act 2015, SPX Listing Rules and Articles of Association of the Company obtained?	Yes

PART B: Dividend/distribution amounts per type and other details

	Current Dividend/Distribution	Previous Dividend/Distribution [corresponding to the current period, if applicable]
Dividend per share	3.0 cents	2.5 cents
Amount of dividends (\$)	\$2,768,226	\$2,286,505
Turnover	\$24,540,973	\$21,551,920
Gross Profit	\$6,925,365	\$5,970,631
Income from other sources	NIL	NIL
Income tax expense	\$639,460	\$533,709
Net profit after tax	\$6,285,905	\$5,436,922

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Company Secretary

Director