

Head Office Level 2 Vivrass Plaza, LBE P O Box 3726, Samabula, Fiji Ph: (679) 338 1333 Fax: (679) 337 0483

Ref No: 40 -11-2020/21

Date: 27th November 2020

MARKET ANNOUNCEMENT

GROUP FINANCIAL STATEMENTS FOR THE HALF YEAR ENDED 30th SEPTEMBER 2020 AND DECLARATION OF FIRST INTERIM DIVIDEND FOR THE YEAR ENDING 31ST MARCH 2021

The Company is pleased to release the Group financial statements for the half year period ended 30th September 2020 comprising (unaudited):

- Statement of profit & loss and other comprehensive income
- Statement of financial position
- Statement of cash flows

In the half year ending 30th September 2020, the Company operations bore the full brunt of the economic disruptions brought on by the Covid-19 pandemic. RBF had earlier forecasted a negative economic growth in excess of 20% for the 2020 calendar year. Considering the first quarter GDP was relatively unaffected, this would mean the GDP forecast for the remaining quarters of the year would suffer a decline much above the average for the year. The half year operations of the Company fell in the quarters that were most severely impacted. The loss of jobs and impaired incomes across many of the sectors, resulted in reduced demand. Particularly for goods considered discretionary by the consumers, such as the durable home goods offered by the Company's consumer retail operations. The automotive operation of the Company also got impacted, considering the decline in the new vehicle market estimated in excess of 50%. The 14-day lockdown in Suva in April 2020 to contain the spread of Covid-19, further impacted sales for the period, especially considering some of the major retail operations of the Company are based in Suva.

Some of the Company's consumer loan customers have been impacted by the Covid-19 economic disruptions. The impacted customers are being assisted on a case by case basis with appropriate relief measures and guidance to meet with their loan obligations. In line with prudence and applicable accounting standards, additional provisions were taken on loans considered impaired by this economic crisis. These additional provisions adversely impacted the Group's half year operating results.



















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The Company's subsidiary in PNG made another operating loss although in line with forecasts. As noted in the 2020 Annual Report, changes will be made to the business operations in February 2021, to focus exclusively on the trade business promoting and marketing a number of exclusive global brands to the retail sector in PNG. This will result in a low cost structure for the business, paving the path to a profitable operation in the years ahead. The PNG economy too has been impacted by the pandemic and remains subdued and uncertain at the current time.

The Group's operating result for the year was better than expected relative to post Covid-19 forecasts. In Fiji the consumer retail and automotive operations made positive contributions. Looking ahead sales in the busy Diwali trading period although below last year, showed an uplift in customer demand. Company is hopeful this momentum will carry through to the traditionally heavy trading period of Christmas. The Company is also hopeful the import duty reduction on a range of goods including durable home goods and motor vehicles, will stimulate some demand in the second half of the year. Better than expected inward remittances will also help in sustaining demand. However, significant uncertainty remains over the economy. Prolonged closure of international borders, further delays in the revival of the tourism sector and banks tightening credit, could further adversely impact consumer demand and operations of the Company in the months ahead.

Taking into account the above commentary, for the current half year period, the Group made a profit before tax of \$4.1 million (HY19 - \$8.8 million) on total revenues of \$66.5 million (HY19 - \$90.2 million). Provisions for impaired consumer loans amounted to \$2.2 million in the half year (HY19 - \$0.3 million). As mentioned earlier, these additional provisions impaired the Group's half year operating results.

In the Group balance sheet, total assets decreased 3% to \$213.2 million principally due to reduction in inventories and the consumer loan book, commensurate with the decrease in business activity. Shareholders' funds increased 3% to \$100.1 million.

In this half year period, an accounting lapse was noted in the Company's books of accounts, largely relating to a system migration undertaken in a prior year. This discrepancy related to inventory. The corrections to the books are now being undertaken, which largely relate to prior periods. Further details on this are shown in the notes to the detailed accounts enclosed with this market announcement.





















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At the end of the last financial year, considering the significant economic uncertainty arising out of the Covid-19 pandemic, the Directors decided not to declare a final dividend as a prudent measure to preserve cash reserves. This together with other measures taken to manage cash flows, has enabled the Company to build up cash reserves to manage the prevailing crisis for the foreseeable future.

After considering the half year operating results of the Group and the acceptable level of cash reserves, on 27th November 2020, the Directors declared a first interim dividend of 2.00 cents per ordinary share amounting to a total dividend payment of \$2,075,388.50 out of profits for the financial year ending 31st March 2021. This equates to 50% of the interim dividend paid in the last financial year.

The dates relevant to this payment of dividend are as follows:

A. Date of declaration of dividend:

B. Date of ex-benefit:

C. Record Date:

D. Date of payment of dividends:

27th November 2020

14th December 2020

17th December 2020

29th December 2020

DIDECTOR

DIRECTOR

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DIRECTOR/COMPANY SECRETARY

For more information please contact the Company Secretary on info@vil.com.fj or phone 679 – 3381 333



















Half Year Financial Statement Vision Investments Limited

Statement of Profit or Loss and Other Comprehensive Income (Unaudited)
Vision Investments Limited And Subsidiary
For half year ended 30 September 2020

		CONSOLIDATED		
		HY 20/21 30 September 2020 FJ\$	% Change (HY21 Vs. HY20)	HY 19/20 30 September 2019 FJ\$
1 OPER	ATING REVENUE			
(a)	Sales Revenue	66,504,979	-26%	90,164,125
(b)	Other Revenue	800,737		902,651
(c)	Total Operating Revenue	67,305,716		91,066,776
2 (a)	Earnings Before Interest, Tax, Depreciation & Amortization	12,120,927	-27%	16,502,395
(b)	Earnings Before Interest &Tax	6,237,563	-45%	11,277,219
3 (a)	Net Profit before Tax	4,096,123	-54%	8,817,040
(b)	Income Tax Expense	(473,699)		(1,025,777)
(c)	Net Profit after Tax	3,622,424		7,791,263
4 (a)	Extraordinary item after Tax	-		
(b)	Net Profit after Tax & Extraordinary Item	3,622,424		7,791,263
5 (a)	OEI in net profit and extraordinary items after Income Tax	-		21
(b)	Net Profit after Extraordinary Items and Income Tax Attributable to Members of the Company	3,622,424	-54%	7,791,263
(c)	Retained Profit at Beginning (restated)	38,708,840		33,602,523
(d)	Total available for appropriation	_		_
(e)	Dividends paid			(6,485,590)
(f)	Preference dividend provided for			_
(g)	Transfer to general reserves	-		-
(h)	Total appropriations	1		<u>.</u>
(i)	Retained profit at year end	42,331,264	21%	34,908,196
6	Earnings Per Share			
(a)	Basic earnings per share	0.03		0.08
(b)	Diluted earnings per share	0.03		0.08

DIRECTOR

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COMPANY SECRETARY

Statement of Financial Position (Unaudited) Vision Investments Limited And Subsidiary For half year ended 30 September 2020

		HY 20/21 30 September 2020 FJ\$	FY 19/20 31 March 2020 FJ\$ Restated *	HY 19/20 30 September 2019 FJ\$ Restated *
7 CURR	ENT ASSETS			
(a)	Cash Assets	14,099,756	4,796,295	3,497,646
(b)	Trade and other receivables *	41,938,286	54,887,885	68,098,464
(c)	Inventories *	63,623,269	71,106,000	70,456,407
(d)	Term Deposits	8,000,000	_	
(e)	Other assets		_	-
(f)	Total Current Assets	127,661,311	130,790,180	142,052,517
	NON-CURRENTS ASSETS			
(g)	Property, plant and equipment *	29,785,191	31,078,563	33,422,046
(h)	Investments in equity securities	1,230	1,230	1,230
(i)	Right of use assets	37,596,166	40,448,964	40,717,175
(j)	Future Income tax benefit	3,100,847	2,670,548	1,715,286
(k)	Intangible assets	883,714	860,513	892,545
(1)	Trade and other receivables	14,143,655	13,375,526	8,528,739
(m)	Other		-	-
(n)	Total Non-Current Assets	85,510,803	88,435,344	85,277,021
(0)	Total Assets	213,172,114	219,225,524	227,329,538
8	CURRENT LIABILITIES			
(a)	Trade payables	8,404,650	4,996,584	5,618,062
(b)	Other payables and accruals	8,825,636	8,328,825	9,170,600
(c)	Current tax liabilities	-	-	
(d)	Interest-bearing borrowings	10,768,236	10,768,236	10,725,000
(e)	Term loan – secured	-		
(f)	Bank overdraft	1,316,969	10,093,023	19,450,663
(g)	Lease liability	6,435,019	6,793,922	6,506,037
(h)	Contract liability	4,505,712	4,851,921	3,821,271
(i)	Other		<u> </u>	_
(i)	Total Current Liabilities	40,256,222	45,832,511	55,291,633

Continued 36,405,722 36,905,722 36,916,160 250,410 250,409 250,409 31,710,315 33,985,635 35,423,812 3,766,697 4,575,352 5,880,286 72,133,144 75,717,118 78,470,667 112,389,366 121,549,629 133,762,300 100,782,748 97,675,895 93,567,238 58,699,997 58,699,997 58,699,997 (248,513)267,058 (40,955) 42,331,264 38,708,840 34,908,196 100,782,748 97,675,895 93,567,238

TOTAL EQUITY	100,782,748	97,675,895	93,567,238
Total Outside Equity Interest in Controlled Entities	<u>-</u>	-	
Retained profits/accumulated losses	-	-	
Reserves		-	-
Contributed equity	-	-	-
Oci in Controlled Entitles			

* PRIOR PERIOD ADJUSTMENT

NON-CURRENT LIABILITIES

- unsecured

Amount owing to related party

Total Non-Current Liabilities

Retained profits/accumulated losses *

Equity Attributable to Members

OEI in Controlled Entities

Term loan - secured

Unsecured advance

Deferred tax liabilities

Lease liability

Contract liability

Total Liabilities

Contributed equity

NET ASSETS

EQUITY

Reserves

(k)

(1)

(m)

(n)

(0)

(p)

(q)

(r)

(s)

(a)

(b)

(c)

(d)

(e)

(f)

(g)

(h)

(i)

During the current year, differences totalling \$3.48million from previous periods were identified. Of this, \$2.2 million has been identified as relating to inventory. Prior period retained earnings has been adjusted by \$1.95million net of tax. The balance is being investigated and will be appropriately accounted for prior to the annual financial year end.

DIRECTOR

COMPANY SECRETARY

Statement of Cash Flows (Unaudited) Vision Investments Limited And Subsidiary For half year ended 30 September 2020

		HY 20/21 30 September 2020 FJ\$	HY 19/20 30 September 2019 FJ\$	
10	CASH FLOW FROM OPERATING ACTIVITIES			
(a)	Cash Received from Trading activities	76,942,784	89,489,122	
(b)	Cash Payments	(44,402,999)	(75,254,616)	
(c)	Interest Received	-	-	
(d)	Dividend Received		-	
(e)	Interest Paid	(2,141,440)	(2,460,179)	
(f)	Income Tax Paid	(13,833)	(911,676)	
(g)	Net Cash Inflow from Operating Activities	30,384,512	10,862,651	
11	CASH FLOWS FROM INVESTING ACTIVITIES			
(a)	Acquisition of Fixed Assets	(1,265,865)	(3,790,620)	
(b)	Proceeds from Sale of Fixed Assets	296,639	181,754	
(c)	Acquisition of Investment	-		
(d)	Long Term Deposit		-	
(e)	Audio Visual Production	-		
(f)	Proceeds from Sale of Associate	-	2	
(g)	Proceed from Sale of Investment			
(h)	Net Cash Outflow from Investing Activities	(969,226)	(3,608,866)	
12	CASH FLOWS FROM FINANCING ACTIVITIES			
(a)	Dividend Paid	-	(6,485,590)	
(b)	Acquisition of Fixed Assets			
(c)	Repayment of term loan	(500,000)	-	
(d)	Proceed from Issue of Shares		-	
(e)	Net payment received from related parties	-	-	
(f)	Repayment of Lease Principal	(2,740,359)	(2,885,138)	
(g)	Net Cash Outflow from Financing Activities	(3,240,359)	(9,370,728)	
13	NET INCREASE/(DECREASE) IN CASH HELD	26,174,927	(2,116,943)	
(a)	the year	(5,296,728)	(13,806,766)	
(b)	Effects of exchange rate changes on opening cash balances	(95,412)	(29.308)	

DIRECTOR

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(c) $\overset{\hbox{\scriptsize Cash and cash equivalents at the end of the}}{\text{\scriptsize year}}$

COMPANY SECRETARY

20,782,787

(15,953,017)

Dividend Declaration

VISION INVESTMENTS LIMITED

Declaration of Dividend

PART A: Basic Details

Sr. No.	Particulars	Answer	
1.	Type of dividend/distribution	Final √ Interim Any other (specify)	
2.	The dividend/distribution relates to	a period of one month. a period of one quarter. √ a period of six months. a period of twelve months. any other (specify)	
3.	The dividend/distribution relates to the period ended/ending (date)	30 th September 2020	
4.	Date of dividend declaration/approval	Date of declaration at a meeting of Board of Directors: 27 th November 2020.	
5.	Record date	17 th December 2020	
6.	Date of Ex-benefit	14 th December 2020	
7.	Date of payment of dividend	29 th December 2020	
8.	Are the necessary approvals as required under the Companies Act 2015, SPX Listing Rules and Articles of Association of the Company obtained?	Yes	

PART B: Dividend/distribution amounts per type and other details

	Current Dividend/Distribution	Previous Dividend/Distribution
	30 th September 2020	30 th September 2019
Dividend per share	2.00 cents per share	4.00 cents per share
Amount of dividends (\$)	\$2,075,388.50	\$4,150,777.00
Turnover	\$65,772,224.00	\$89,126,751.00
Gross Profit	\$24,561,081.00	\$33,596,539.00
Income from other sources	\$800,737.00	\$902,651.00
Income tax expense	\$473,699.00	\$1,025,777.00
Net profit after tax	\$4,211,347.00	\$8,381,811.00

Chairman/ Chief Executive Officer/ Managing Director/ Company Secretary's Comments to record further information not included above.

The financials depicted in 'PART B' of the Dividend Declaration is that of the holding Company 'Vision Investments Limited'. The financials reported in the Half Year Report relates to the Group (Vision Investments Limited and Subsidiary).

Also refer Market Announcement – Ref No. 40-11-2020/21

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Director

Director/Company Secretary