



15th April 2020

MARKET ANNOUNCEMENT

For Immediate Release

KONTIKI FINANCE LIMITED (KFL) ANNOUNCES RESULT FOR NINE MONTHS TO 31 MARCH 2020 – ASSETS UP 32%

Kontiki Finance Limited (KFL) announced the Group's unaudited result for the nine months to 31 March 2020.

For the nine months ending 31 March 2020, the Net Profit After Tax recorded was \$8.4m, an increase of 21% over the \$6.9m Profit recorded for the same period the previous year.

Group Earnings per Share for the first nine months was 9.2 cents per share, up from 7.6 cents per share in the same period previous year.

Net Operating Income for the nine months to 31 March 2020 was \$22.5m, compared with \$17.5m for the same period the previous year, an increase of 29%.

Total Assets under Management grew to \$257.3m as at 31 March 2020, compared with \$195.2m as at 31 March 2019, an increase of 32%.

Net Assets closed at \$29.273m as at 31 March 2020, compared with \$22.775m as at 31 March 2019, an increase of 29%.

The Group's cash at bank and liquidity placements grew to \$86.2m as at 31 March 2020, an increase of 39% on the same period in the previous year.

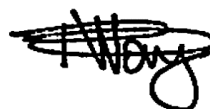
Chairman Daryl Tarte said, "Kontiki Finance Group assets and profitability grew well in the nine months to 31 March 2020, despite the slowing economy and the initial effects of the COVID-19 related travel restrictions on Fiji's tourism and export sectors."

Tarte added that “looking forward, the main economic impacts of the travel restrictions are expected to be seen in the second quarter of 2020”. However, he says “the Group has a low exposure to tourism and export-related sectors”. Kontiki Finance will be assisting affected customers with repayment holidays.

Yours sincerely,



Daryl Tarte
Chairman



Beatrice Wong
Company Secretary

KONTIKI FINANCE LIMITED AND ITS SUBSIDIARY

UNAUDITED CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

FOR NINE MONTHS ENDED 31 MARCH

(FJ\$ '000)	2020	2019	% Change
Interest income	30,846	24,801	24%
Less Interest expense	(8,583)	(6,954)	23%
Net interest income	22,263	17,847	25%
Fee and other income	3,236	1,388	133%
Total operating income	25,499	19,235	33%
Less Impairment charges on financial assets	(3,023)	(1,755)	72%
Net operating income	22,476	17,480	29%
Less Personnel expenses	(7,019)	(5,749)	22%
Less Depreciation	(579)	(438)	32%
Less Operating expenses	(5,541)	(3,710)	49%
Profit before tax	9,337	7,583	23%
Less Income tax expense	(933)	(664)	41%
Net profit after tax	8,404	6,919	21%
OEI in Net Profit & Extraordinary items after income tax	-	-	0%
Profit Attributable to Members of the Company	8,404	6,919	21%
Retained Profit at the Beginning of the Period	11,831	7,983	
Total Available for Appropriation	20,235	14,902	
Less Ordinary Dividend provided for/paid out	(4,740)	(4,920)	
Retained Profit at the End of the Period	15,495	9,982	
Basic Earnings per share	9.2 cents	7.6 cents	20%

KONTIKI FINANCE LIMITED AND ITS SUBSIDIARY

UNAUDITED CONSOLIDATED STATEMENT OF FINANCIAL POSITION

AS AT 31 MARCH

(FJ\$ '000)	2020	As Shown in Annual Report For Year Ended 30 June 2019	2019
Assets			
Cash at bank	4,888	8,001	3,942
Financial assets	81,263	54,089	62,786
Finance receivables	163,960	131,157	126,478
Provisions	- 6,133 -	4,744 -	3,327
Other receivables	5,649	4,345	3,562
Right of use assets	5,373	-	-
Property, plant & equipment	2,306	1,776	1,767
Total Assets	257,306	194,624	195,208
Liabilities			
Term deposits	208,960	159,376	162,716
Lease liability	5,525	-	-
Other creditors	13,548	10,624	9,717
Total liabilities	228,033	170,000	172,433
Net Assets	29,273	24,624	22,775
Shareholders' funds			
Ordinary equity	13,778	12,793	12,793
Retained earnings	15,495	11,831	9,982
Total Shareholders' Funds	29,273	24,624	22,775

KONTIKI FINANCE LIMITED AND ITS SUBSIDIARY
UNAUDITED CONSOLIDATED STATEMENT OF CASH FLOW
 FOR NINE MONTHS ENDED 31 MARCH

(FJ\$ '000)	2020	2019	% Change
Cash flow from operating activities			
Interest received	30,846	24,801	24%
Interest paid	- 8,583	- 6,954	23%
Non-Interest income received	3,236	1,388	133%
Payments to suppliers and employees	- 12,106	- 8,452	43%
Net customer loans granted	- 32,899	- 22,464	46%
Net cash received/(repaid) in respect of deposits	49,584	27,293	82%
Income tax paid	- 900	- 715	26%
Net cashflow from operating activities	29,178	14,897	96%
Cash flow from investing activities			
Acquisition of plant and equipment	- 1,189	- 683	74%
Acquisition of intangible asset	- 181	- 343	-47%
Acquisition of investment securities	- 27,174	- 16,645	63%
Acquisition of investment through Profit & Loss	-	-	0%
Dividend received	8	14	100%
Net cash flows (used in) Investing Activities	- 28,536	- 17,657	62%
Cash flow from Financing activities			
Capital contribution from shareholders	985	1,908	-48%
Dividend paid	- 4,740	- 4,920	-100%
Net cash flows from Financing Activities	- 3,755	3,012	25%
Net increase in cash and cash equivalents	- 3,113	5,772	-46%
Cash and cash equivalents at 1 July	8,001	9,714	-18%
Cash and cash equivalents at 31 March	4,888	3,942	24%

Daryl Tarte
Chairman

Beatrice Wong
Company Secretary